



UPCOMING WEBINAR SERIES

Building Business While Working Remotely 2020 COVID-19 QUARANTINE

Video Conferencing: Protocol & Safety Tips

Learn why video conferencing is an important tool to take advantage of, how to facilitate productive video calls, and how to reduce risk of privacy and security threats.

SESSION 1 SESSION 2 SESSION 3 SESSION 4
Tues. 4/14 Wed. 4/15 Thurs. 4/16 Fri. 4/17



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LinkedIn: Targeting New Business

A follow up from our LinkedIn webinar in Nov., 2019: Gain insight into advanced LinkedIn prospecting without having to pay for a premium subscription.

SESSION 1 SESSION 2 SESSION 3 SESSION 4
Tues. 4/28 Wed. 4/29 Thurs. 4/30 Fri. 5/1



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Facebook: Leveraging Your Own Network

You already have a huge following on Facebook—leverage that network to position yourself as a “go-to” insurance resource for those you’re connected with.

SESSION 1 SESSION 2 SESSION 3 SESSION 4
Tues. 5/12 Wed. 5/13 Thurs. 5/14 Fr. 5/15



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Instagram: Engaging With Prospect Audiences

A follow up to our recent #Hashtags webinar: Now that you understand hashtag strategy on Instagram, take it a step further by implementing engagement tactics.

SESSION 1 SESSION 2 SESSION 3 SESSION 4
Tues. 5/26 Wed. 5/27 Thurs. 5/28 Fri. 5/29



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