

Save up to 50% on PIANJ membership – Special offer for Consolidated Insurance Agents affiliates

Agency growth starts with resources and tools that allow you to save time and money. **Professional Insurance Agents** has been cultivating the agency landscape for over 65 years. We can help you thrive, too.

Your CIA-negotiated PIANJ membership offers 50% off the standard active membership dues rate while providing tangible benefits that your agency will realize immediately, such as:

- Increased productivity and efficiency;
- Resources to address client and agency needs;
- Legal and regulatory experts—a phone call away;
- Creative sales and marketing solutions;
- Help with your HR issues;
- Discounted products and services;
- And more.

PIA supports the independent agency system by continuously providing valuable assistance and unique tools to help professional agents prosper. In fact, PIA offers so many services to our members, that we tell them to simply **Think PIA first** for any question, need or concern.



Professional Insurance Agents membership affords countless tools, including:

- The award-winning **PIA Resource Center**—including the QuickSource Document Library, technical hotline and Ask PIA;
- Continuing Education courses and discounts—Webinar, online and classroom—including the CIC, CISR and CPIA designation programs;
- Marketing materials about flood, storms and other consumer concerns to help sell products and retain clients;
- Save even more time and money with PIANJ member-exclusive **DocIT™** driver violation MVR pre-screening program from Drivers History;
- And much, much more.



Grow your agency today.

To join PIANJ, simply fill out the enclosed membership application and return it to PIANJ.

Questions? Call us at (800) 424-4244.

Our member representatives are here for you.





CONSOLIDATED INSURANCE AGENTS AFFILIATED AGENCY
NEW JERSEY MEMBERSHIP APPLICATION*

Professional Insurance Agents
 25 Chamberlain St. · P.O. Box 997
 Glenmont, NY 12077-0997
 (800) 424-4244

Member No. _____

1. Fill in completely (please print)

Firm name _____

Street address _____ P.O. Box _____

City _____ County _____ State ZIP _____

Phone _____ Fax _____ E-mail _____

Principal's name _____

2. Specify principal type of business

- A. P/C agent (with multiple company contracts)
- B. Broker
- License No. _____

3. Please provide additional information

- A. P/C agents or broker
*List all companies that have appointed you as an agent.
 (If more space is needed, please attach an additional sheet.)*
- _____
- _____
- B. Number of principals _____
 Number of producers _____
 Number of total other employees _____
- C. To what other associations do you belong?

- D. E&O carrier _____
 Exp. date _____
- E. Group carrier _____
- F. On what service would you like more information?

- G. Would you like your newsletter via e-mail? Yes No
- H. Sponsor _____

4. Select proper dues amount

Active membership (Circle category below)
 Affiliated agency membership (Dues are determined according to the premium volume of the affiliated agency).



Premium volume	Active membership (standard) dues	CIA-Active membership (affiliated) dues	Annual savings
1,000,000 and under	\$525	\$275	\$250
1,000,001 to 5,000,000	\$735	\$380	\$355
5,000,001 to 10,000,000	\$960	\$480	\$480
10,000,001 to 20,000,000	\$1,165	\$580	\$585
20,000,001 to 30,000,000	\$1,370	\$685	\$685
30,000,001 to 40,000,000	\$1,570	\$785	\$785
40,000,001 to 50,000,000	\$1,770	\$885	\$885
50,000,001 to 75,000,000	\$1,970	\$990	\$980
75,000,001 to 100,000,000	\$2,470	\$1,235	\$1,235
100,000,000 and up	\$2,970	\$1,485	\$1,485
Total \$ _____			

5. Select payment method

Membership dues may be deducted as a business expense, but not as a charitable contribution. *Installment plans are available for certain membership levels, call for details.*

- Check (please enclose) Credit card:
 Visa MasterCard American Express Discover

Card number _____

Exp. date _____

Cardholder _____

Verification code _____

**Application is subject to approval by the board of directors.*