

Save up to 50% on PIANJ membership – Special offer for AGENCY NETWORK EXCHANGE affiliates

ANE

AGENCY NETWORK EXCHANGE

Agency growth starts with resources and tools that allow you to save time and money. **Professional Insurance Agents** has been cultivating the agency landscape for 75 years. We can help you thrive, too.

Your ANE-negotiated PIANJ membership offers 50% off the standard active membership dues rate while providing tangible benefits that your agency will realize immediately, such as:

- Increased productivity and efficiency;
- Resources to address client and agency needs;
- Legal and regulatory experts—a phone call away;
- Creative sales and marketing solutions;
- Help with your HR issues;
- Discounted products and services;
- And more.

PIA supports the independent agency system by continuously providing valuable assistance and unique tools to help professional agents prosper. In fact, PIA offers so many services to our members, that we tell them to simply **Think PIA first** for any question, need or concern.

Professional Insurance Agents membership affords countless tools, including:

- The award-winning **PIA Resource Center**—including the QuickSource Document Library, technical hotline and Ask PIA;
- **Continuing Education courses and discounts—Webinar, online and classroom**—to help agents maintain their license requirements;
- **Agents and Brokers E&O Risk Management Tool Kit**—Offering you tips and tools on how to reduce your agency's E&O exposures to protect your business.
- **Agency Marketing Tool Kit**—Free marketing tools and strategies—including practical guides for marketing and PR, as well as samples sales letters, press releases and more.
- **Business Operations Tool Kit**—Tools to help you maximize the value of your agency and take it to the next level.
- And much, much more.

Up to
50%
PIANJ
membership
discount

Grow your agency today.

To join PIANJ, simply fill out the enclosed membership application and return it to PIANJ.

Questions? Call us at (800) 424-4244.
Our member representatives are here for you.





**AGENCY NETWORK EXCHANGE
AFFILIATED AGENCY NEW JERSEY
MEMBERSHIP APPLICATION***



RETURN TO: Professional Insurance Agents
25 Chamberlain St. · P.O. Box 997
Glenmont, NY 12077-0997
(800) 424-4244

Member No. _____

1. Fill in completely (please print)

Firm name _____

Street address _____ P.O. Box _____

City _____ County _____ State ZIP _____

Phone _____ Fax _____ E-mail _____

Principal's name _____

2. Specify principal type of business

- A. P/C agent (with multiple company contracts)
- B. Broker
- License No. _____

3. Please provide additional information

- A. P/C agents or broker
*List all companies that have appointed you as an agent.
(If more space is needed, please attach an additional sheet.)*

- B. Number of principals _____
Number of producers _____
Number of total other employees _____
- C. To what other associations do you belong?

- D. E&O carrier _____
Exp. date _____
- E. Group carrier _____
- F. On what service would you like more information?

- G. Would you like your newsletter via e-mail? Yes No
- H. Sponsor _____

4. Select proper dues amount

Active membership (Circle category below)
Affiliated agency membership (Dues are determined according to the premium volume of the affiliated agency).



Premium volume	Active membership (standard) dues	ANE-Active membership (affiliated) dues
1,000,000 and under	\$580	\$305
1,000,001 to 5,000,000	\$800	\$410
5,000,001 to 10,000,000	\$1,030	\$520
10,000,001 to 20,000,000	\$1,270	\$635
20,000,001 to 30,000,000	\$1,490	\$740
30,000,001 to 40,000,000	\$1,700	\$855
40,000,001 to 50,000,000	\$1,920	\$960
50,000,001 to 75,000,000	\$2,130	\$1,070
75,000,000 to 100,000,000	\$2,680	\$1,340
100,000,000 and up	\$3,215	\$1,610
		Total \$ _____

5. Select payment method

Membership dues may be deducted as a business expense, but not as a charitable contribution. *Installation plans are available for certain membership levels, call for details.*

- Check (Made payable to PIA, please enclose) Credit card:
- Visa MasterCard American Express Discover

Card number _____

Exp. date _____

Cardholder _____

Verification code _____

**Application is subject to approval by the board of directors.
Rates valid until 12/31/17.